

EMIRATES LEISURE RETAIL

Emirates Leisure Retail (ELR) is a subsidiary of the high-profile Emirates Group, who owns and operates a wide-range portfolio of restaurants, cafes and bars across the Middle East, Australia, and Asia. They operate over 300 outlets, including 80+ outlets across 13 domestic and international airports. Their models range from franchise to own-brand and are all designed to offer a premium experience at great value.

Managing dozens of brands and hundreds of stores, ELR process thousands of invoices from hundreds of sources, managing from contract rates and covered with coffee and biscuit crumbs. With businesses separated over multiple countries it was nearly impossible to organize their resources and allocations in a timely manner.

SOLUTION REQUIREMENTS

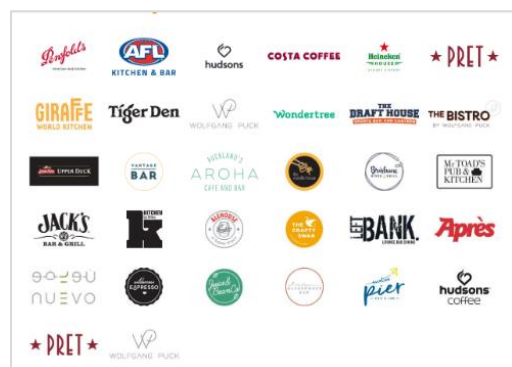
ELR had been in the market for functional solutions for years, they had purchased and implemented multiple products and systems to limited effect. They needed a robust solution, capable of handling extreme scrutiny of line items, freight and resourcing, enabling dispersed approval of both leadership and store managers. It also had to have the ability to integrate into three already functional systems, including POS, ERP and purchasing.

SOLUTION AND OUTCOME

Following a lengthy tender and comparison process, the ability to use the Evolve solution as part of the buying process proved Evolve could be successfully implemented. Over two weeks the solution was perfected and installed, with inline training delivered to the four biggest store managers as part of the installation costs. The Evolve solution successfully reduced a twelve-week delay of processing down to a near instant upload. Not only did it bring them up to date in days but Evolve also saved ELR and their customers thousands of dollars in late payment burdens while providing an unparalleled ease of approval and redefined the company's transparency in AP management. Cashflow controls lead to Evolve being the only sanctioned AP product for Emirates globally.

HOW WE EVOLVED THIS BUSINESS

- *Quick implementation*
- *Instantly increased process efficiency*
- *Thousands of dollars saved*
- *Simple, easy to use solution*
- *Multiple AP products consolidated down to one*



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