

SIMONDS

Simonds homes have become a long-term partner at Evolve. As a volume home builder, it is their objective to deliver the best possible house in the most affordable way. Over the years they refined their building techniques, their construction methods, and their company – but nothing seemed to fit the operational nature of their accounts payable (AP) systems. Every time they tried to simplify AP, something else would break. Owing to our long-term relationship, they asked us to take a look at their business processes and advise on where the problem might be. We found that when building thousands of houses, with hundreds of projects and managers, flexibility is required to consistently ensure homes are completed on time. This means prompt payment, rapid random purchases to deal with spot needs, and assured delivery schedules. No systems allowed for such flexibility. In the end all systems negatively impacted their core business; timeliness. A one-day delay per house costs them millions. Their only solution was throw more staff at the overwhelming volume of random invoices and receipts.

Their construction managers had to continue spending a whole day a week checking invoices rather than managing projects. Their 12 AP staff would have to continue wasting time keying in data manually.

SOLUTION REQUIREMENTS

To grow as a company, it was abundantly clear they could not continue without a solution. They needed;

- *A simple solution that could be accessed on construction site on any mobile device*
- *Full suite of financial features*
- *To be able to handle flexible multi-stage customisable delegations, allow cost control oversight, include inline reporting, rate timeliness and quality for suppliers*
- *Be able to accept invoices from any source.*

SOLUTION AND OUTCOME

Our work was cut out for us. We needed to get ergonomic fast. We re-designed the Evolve Accounts Payable Automation solution to be completely flexible to on-site workflows while maintaining complete financial alignment. We invented a way to top the industry for data entry replacement through multi-channel OCR and included all facilities to control cost out-of-the-box. When implemented not only did costs and overspend reduce nation-wide, 12 AP staff moved to 9 for data entry, construction managers dropped from days work per week to less than an hour per week, and the business was better positioned to negotiate with suppliers. It changed the game in AP.



RHETT HOLT B.ENG.Sc.PSY.HON

Digital Efficiency, Process Optimisation and Robotics Engineer
P +61 2 8601 1110 M +61 431 274 829
E rhett.holt@evolve-is.com.au

EVOLVE INFORMATION SERVICES

Vic 8 / 350 Collins Street Melbourne Victoria 3000
Qld Miami 1, Gold Coast Highway, Queensland 4220
P +61 3 8601 1110 W www.evolve-is.com.au